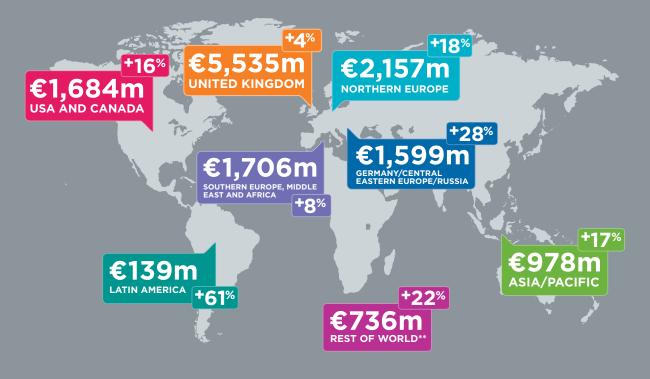
### ENTERPRISE IRELAND PARTNERING WITH IRISH INDUSTRY

Enterprise Ireland partners with entrepreneurs Irish businesses and the research and investment communities to develop Ireland's international trade, innovation, leadership and competitiveness. The ultimate objective is growth in exports, leading to increased employment and prosperity in Ireland.

#### **ENTERPRISE IRELAND CLIENT EXPORTS BY TERRITORY 2011\***







141,228 EMPLOYED IN ENTERPRISE IRELAND CLIENT COMPANIES AT THE END OF 2011

\* Breakdown by territory excludes Dairy Board exports

\*\* Rest of world includes overseas markets unspecified by our clients

# E18.360 ENTERPRISE IRELAND

#### EXPORT GROWTH BY SECTOR IN 2011 12% GROWTH FOR TOTAL CLIENT BASE + €1,580M





**12%** SOFTWARE & PUBLIC SECTOR +€102m

**9%** LIFE SCIENCES, ELECTRONICS AND CLEANTECH +€90m



**19%** CONSTRUCTION/ ENGINEERING AND CONSUMER +€513m



8% INTERNATIONALLY TRADED SERVICES +€123m



**10%** FOOD AND BEVERAGE +€752m



CLIENT COMPANIES ENGAGED IN SIGNIFICANT R&D PROJECTS (OF ABOVE €100K PER ANNUM)

## **€97m**

OUR INVESTMENT IN SCIENCE AND TECHNOLOGY INFRASTRUCTURE IN THE THIRD LEVEL/RESEARCH AND ENTERPRISE SECTORS

€645m

### TOTAL FUNDS IN 11 SEED AND VENTURE CAPITAL FUNDS, WITH ENTERPRISE IRELAND INVOLVEMENT IN 2011

€55m

ENTERPRISE IRELAND'S EQUITY AND VENTURE CAPITAL INVESTMENT IN IRISH ENTERPRISE

€31m

OUR INVESTMENT IN STRENGTHENING THE LEADERSHIP CAPABILITY OF IRISH ENTERPRISE

295

CEOS AND MANAGERS PARTICIPATING IN ENTERPRISE IRELAND'S LEADERSHIP MANAGEMENT DEVELOPMENT PROGRAMMES